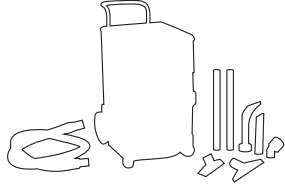


COMPARATIVE ANALYSIS CAR WASH



Portable system 6.5HP SHOP-VAC

All-in-one unit: \$299

Carwash requires a new unit every 12 to 18 months, on average.

- 5 standard tools (plastic)
- Small hose

- 1 user
- 195 CFM, 60 H₂O measured by SHOP-VAC
- Capacity: 41.5 litres

- Unit stands 6 feet from the user, creating lots of noise, emitting bad odors and risks damaging vehicles.
- Unit, tools and hose have to be constantly moved to reach each side and rear of the vehicle, resulting in time lost on unproductive tasks.

- 80 to 100 vehicles per day
- 400 to 500 vehicles per week
- Average of \$40 per vehicle
- Average weekly revenue of \$16,000 to \$20,000



INITIAL COST

ACCESSORIES

- More accessories
- Specialized tools
 - Clear floor

PERFORMANCE

- 75% higher water lift
- Unlimited capacity

METHOD

Value added at all times because employees spend all their time cleaning the vehicle.


CLEANING AVERAGES


Approx 15% to 40% increase in revenue


15% = 3,000 X 50 = \$150,000
 20% = 4,000 X 50 = \$200,000
 30% = 6,000 X 50 = \$300,000
 40% = 8,000 X 50 = \$400,000





DRAIN VAC[®] Commercial system

Unit	\$4 135.00	
Car wash kit	\$1,046.00	
Retractable hose	\$2,383.00	
Installation	+/- \$1,500.00	
Investment	+/- \$9,000.00	
60 months renting plan	\$191.07	

- Specialised tools (metal/plastic)
 - Tools/hose hanger
 - Commercial hose
 - Retractable hose system (VacReel™)
- 

- 1-2 simultaneous users
 - 195 CFM, 160 H₂O measured by DRAIN VAC
 - Capacity: unlimited (drains automatically)
- 

- Located 50 feet from the user, so no loud noise discomfort. No odor emitted. No risk of damaging vehicles (hose suspended from VacReel™).
 - No unit to move, hose length allows for free movement on each side and at the rear of the vehicle.
- 

- 100 to 150 vehicles per day
 - 500 to 750 vehicles per week
 - Average of \$40 per vehicle
 - Average weekly revenue of \$20,000 to \$30,000
- 

1. Stop working
2. Disconnect unit, hose and/or tools
3. Walk to designated area to empty unit
4. Remove lid and empty unit
5. Rinse unit and water filter then leave to air dry
6. Return to washing bay
7. Reconnect tools and power

**TIME SPENT NOT CLEANING:
minimum 1/2 hr/day per employee**

**Based on an average
Canadian income of \$13/hr:**

1/2 hr/day x 5 work days = 2.5 hr
 2.5 hr/week x 50 weeks = 125 hr
 125 hr x \$13/hr = \$1,625 wages
 \$1,625 plus 20% payroll deductions employer has to pay = \$325
 \$1,625 (wages) + \$325 (deductions) + \$265.98 (unit) = **\$2,215.98 per employee per year**

- **5 years** at authorized Shop-Vac service centers.
- Employer **has to send an employee to the service center** and **has to wait for repairs to be made.**

DAILY MAINTENANCE

Time savings

NO DAILY MAINTENANCE



APPROX. LOSS

Added value

NO LOSS



WARRANTY

- **5 years** motor and circuit board.
- **Lifetime warranty on the plastic casing.**
- Technician **performs on-site maintenance.**



CONCLUSION

A portable system results in a loss of \$2,215.98 per employee per year. Choose Drainvac and benefit from a more powerful cleaner and specialized commercial tools that keep your floors clear, safe and hygienic.

